

## Management School of Process Excellence Management Training Courses - Calendar Prague - Spring 2022

MSOPE Training Calendar - Prague - Spring 2022		Duration	Mentor	March 2022				April 2022				May 2022				June 2022			
				week 9 1.3.-3.3.	week 10 8.3.-10.3.	week 11 15.3.-17.3.	week 12 22.3.-24.3.	week 14 5.4.-7.4.	week 15 12.4.-14.4.	week 16 19.4.-21.4.	week 17 26.4.-28.4.	week 18 3.5.-5.5.	week 19 10.5.-12.5.	week 20 17.5.-19.5.	week 21 24.5.-26.5.	week 22 31.5.-2.6.	week 23 7.6.-9.6.	week 24 14.6.-16.6.	
<b>A.</b>	<b>Leadership Excellence Certificate - 5 modules</b>	<b>14 days</b>	Charles Anres																
1.	Introduction to Management	3 days		Module 1															
2.	Leading and Managing People	3 days				Module 2													
3.	Experienced Manager Excellence	3 days						Module 3											
4.	International Manager	2 days									Module 4								
5.	Leading a Business Transformation	3 days												Module 5					
<b>B.</b>	<b>Sales Excellence Certificate - 5 modules</b>	<b>11 days</b>	Petter Bakken																
1.	Breakaway Selling	3 days		Module 1															
2.	Building the financial business case	2 days				Module 2													
3.	Coaching Sales Performance	2 days						Module 3											
4.	Negotiation Training	2 days									Module 4								
5.	A different sales presentation course	2 days													Module 5				
<b>C.</b>	<b>Operational Excellence Certificate - 5 modules</b>	<b>11 days</b>	Marc Baruch																
1.	Project Management Excellence	3 days			Module 1														
2.	Lean Six Sigma for Process Excellence	2 days					Module 2												
3.	Winning with Customers - Delivering customer service	2 days							Module 3										
4.	Process of Management (POM)	2 days										Module 4							
5.	Dynamic Leadership	2 days																Module 5	



### Costing - training courses:

Standard price for European students: 400 EUR / student / day  
20% discount is provided when an entire series is purchased (14 days, respectively 11 days of 5 modules)

### 5-step booking process for students:

1. Fill in the contact form for your training inquiry: <http://www.msope.eu/5-CONTACTS/>
2. You will receive an acknowledgement with your reservation details within 2 working days.
3. No later than 4 weeks in advance, you will receive a proforma invoice with a 2 week payment request from Jaros Consulting s.r.o., legal representative of MSOPE in Prague.
4. When your payment is received, you will receive logistic details of your training course. You will receive your tax invoice on the first day of the training.
5. You will make your flight and hotel reservations.

**Management School of Process Excellence**  
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